

# The Evangelist

Jesus said  
“We shall be witnesses unto Him...”  
Acts 1:8

“Go into all the world and preach the gospel..”  
Mark 16:15

“..you also will be witness (of Me)...”  
John 15:27

He sent the disciples to the towns and villages  
to preach and demonstrate the Kingdom of God  
Luke 9 & 10

“...ministers of reconciliation...ambassadors of Christ..”  
2 Corinthians 5:17-24

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The scriptures are clear and yet for many there is no concept of  
“Being a witness” “What does it mean?”  
“Where is our world?” “Where is our mission field?”  
“What is the gospel?” “Where is the House of Peace?”

This study will answer all these questions and equip  
Christians in lifestyle evangelism.  
We will learn how to be “light and salt” in our  
daily lives ( and as the Church ), and how to effectively minister  
the gospel and lead people to Christ.

## **EVANGELISM & HARVESTING**

2 Cor 5:18-19 Is 52:7 1Tim 1:15 Math 18:10 Is 6 : 8 Math 4:19  
( Consider Math 28:18-20, Luke 24:49, Act 1:8 then Is 60:1-3 and 1Pet3:15 )

### **Developing our witnessing skills and harvesting strategies**

#### **(A) INTRODUCTION**

2 Timothy 4:5 “... Do the work of an evangelist.....

**Read and discuss the following passages.**

Luke 9:1-6, Luke 10: 1-20

- a) I give you power !!!!
- b) Take nothing .... just Jesus in your heart and the Word in your mouth
- c) Find the house of peace, don't be distracted.
- d) Stay there, minister there, have church there !!!! Have them invite their family and friends.
- e) Heal the sick ,teach the Word.
- f) Bless those who curse you.
- g) Rejoice and thank Jesus every day for our own salvation

**ALL EVANGELISM MUST BE PART OF A GREATER STRATEGY  
NOT AN ISOLATED EVENT**

**ALL EVANGELISM IS TO FIND THE HOUSE OF PEACE AND STAY  
THERE. WE ARE SEARCHING FOR ONE HEART WHO IS WILLING TO  
RECEIVE CHRIST. ONE BY ONE.**

#### **(B) EVANGELISM THEORY**

**Statement : People know there is a problem** – the name Jesus convicts sin;

- 1 they know there is a higher power ( Rom 1:20, Pr 1:20, 1Jn 5:6-10 )
- 2 they know this higher power is not happy
- 3 they know there will be a day of judgement

This is why bad people do good things, people try to get the good and bad balance in their life in the hope that the Judgement balance will swing in their favour.

Now we understand we are not all evangelists, **but we are all called to be witnesses.**

John 15:22 John 15:27 Acts 1:8 1 Cor 3:5-9

Witness = to speak - **We must use the Word of God to correct peoples understanding and allow conviction through the Word of God.**

Witnessing = testifying of Jesus “*witness unto me*” Acts 1.8,  
1 Cor 3: 6-9 , 1 Cor 12 :3

We work with the Holy Spirit to bring salvation to the people. We are to 'sow' and to 'water'. "I planted, Apollos watered, but God gave the increase." The Holy Spirit will convict of sin through our witness and we will lead them in prayer to Salvation.

**Therefore we must become skilful witnesses !!** ( sower's and reaper's ) " ... and I will make you fishers of men." Math 4.19

NOTE: 7 Gospels in Scripture . All different elements of the Good News we can bring to the Earth:

Gospel of the	GRACE of GOD	Acts 20:24
	KINGDOM of GOD	Math 4:23
	CHRIST	Rom 1:16
	PEACE	Eph 6:15
	GLORY of GOD	1 Tim 1:11
	EVERLASTING GOD	Rev 14:6
	SALVATION	Eph 1 :13

**(C) PARABLE OF THE SOWER**

**Matthew 13:3** " a sower went out to sow.. "

Question: Why did he go out to sow ???

Answer: **Because it was time to sow in ground that had been prepared !!**

Let us consider Natural harvesting principles and compare to Spiritual harvesting.

**ALL SOWING MUST BE PART OF A BIGGER STRATEGY- NOT IN ISOLATION.**

People's hearts are at differing stages - need to pray and prepare good ground for the seed to be received and grow fruitful. The good ground is the House of Favour - Luke 10 - the willing heart. This is were the fruit will come from. Not the wayside or thorny or stony ground.

**The harvest will come from the Good Ground. All else is a waste of time. The hard, stony and thorny ground still needs time to prepare. It can be harvested in another season. Bear in mind the purpose is to receive a harvest and this will only come for the good ground.**

So what is the process ? :

**1. We must identify our field..**

(i) First it is family, friends, school, workplace etc. Our day to day place of influence.

(ii) We may be called to a Field of Ministry. This would be a new community. Geographic or Demographic, but can be a new field your Father is sending you too. It could be Youth, Families, Children, a certain people group, a certain District or location.

(iii) It is a Tangible field in the community which can be identified and ministered to. **A real place with real people.** We can touch it , walk in it, see it and feel it. Remember we are Ministering to people.

Note: we go to the field, the field doesn't come to us!!

2. **Now we must prepare that field.** This is the field in which we will eventually sow our seed. Therefore we must take the time to prepare.

Naturally the farmer ploughs and digs but Spiritually we:

(i) **Pray** - intercession and warfare. Intercession 2 Chr 7:14, Is 59:16, Eze 22:30 and Warfare Math 16:18-19, 2 Cor 10 : 3-5 , Eph 6:12 , 2 Cor 4:4

(ii) **Good works** –1 Pet2:12, Math 5:16, Rom 2:4, Math 25:34, Ja 1:27  
Prayer opens the Mind and Good Works opens the Heart

3. **Now we can preach the Gospel ( sow the seed ).** When the field is ready we must sow the seed. – Mark 16:16, Rom 10: 14, Col 3:17

(i) There is a season to prepare and a season to sow Ecc 3; 1-3 we must work in the right season If we are late we will miss the seasons harvest (Natural principals of harvesting)

(ii) Remember we are sowing in the “good ground” “the House of Favour”. **And we are expecting a harvest**

4. **Then we must wait for the Harvest.** We must continue to nurture the seed until it brings forth its fruit. Sowing season then harvesting season “stay in the house of favour...”

(i) Time to sow and a time to reap. James 5:7 Gal 6: 9-10

(ii) We do not sow today and reap tomorrow We will have a harvest but we must be patient “ sow in tears reap with joy.” “ Word will not return void “

5. **Reap your Harvest** When the fruit is ready, enjoy your harvest.

(i) Remember the whole purpose is to have a harvest. Everything is about the harvest.

(ii) At the end of the harvest, prepare for next seasons harvest  
Each season will bring a greater harvest. 30,60, 100 fold.

Consider these thoughts : a farmer buys a field ..... to get a harvest  
a farmer prepares a field .... to get a harvest  
a farmer sows a field.....to get a harvest  
a farmer nurtures a field .....to get a harvest

**He does all the work expecting a harvest**

**Harvesting is not accidental.**

**It is a strategic plan and therefore an expectation**

**We must have the same attitude and expectation.**

**(D) THEREFORE WE MUST BE SKILLED**

1. **Roman's Road** ( Gospel presentation) ; Rom 3:23, 6:23, 5:8, 10:9 (Full presentation in later pages )

2. **Personal testimony** ; 1 minute testimony in simple language declaring  
(a) your need before you met Jesus  
(b) how you met Jesus  
(c) how your need is now met, your sins are forgiven and you know you have eternal life.

3. **Relating to people**

**R.C.C.R.** c/f John 4:5.... Jesus at the well with the woman of Samaria

**RELATE:**

Introduce yourself as a Christian, give first name. "Hi my name is .....  
and I'm a Christian and I wondered if you had a minute to answer a few simple questions ?"

Jesus was a friend of the sinner - spoke to the woman at the well.

Must always be respectful and have manners. Be clear about who you are and why you are there.

If they reply no, bless them and leave peaceably.

If they say yes, you now have their permission to continue.

**CREATE:**

"Have you had any religious or spiritual experiences?" or "what do you believe?"  
This will determine if they are interested in these sorts of things and if they are happy to continue. ( possible House of Peace)

**CONVICT:**

"Do you believe you are going to go to heaven when you die?" ( or "have Eternal Life" – Muslim )

**REVEAL:**

"That's interesting, would you mind if I share with you how the bible teaches that we can be sure that we are going to heaven when we die?" (or "Jesus teaches us how we can know we have Eternal Life" –Muslim )

If they say yes, proceed with Romans Road.

*Remember:*

Avoid all other religious arguments. Stay on the presentation.

Always get permission to go on. If possible use the bible to show the way or if you do not have a Bible then say " the Bible tells us .....etc " But the point of reference must be the Bible not man.

**(E) PRACTICAL STEPS AS APPLIED TO ‘COLD WITNESSING’.**

- Door to door
  - Summer Outreach
  - Cold witnessing
- 1 Dress tidily and clean – ambassadors for Christ 2 Corinthians 5:20  
Behaviour: Our lives must reflect our convictions. We are now obedient to God, no longer rebels. Walk with purpose, have respect for other people’s property ie: don’t walk off the footpath and in garden. Behave the same before, during and after witnessing – “You are our epistles known and read of all men” 2 Corinthians 3:2 People watch your lives to see they match up with your words.
  - 2 Go out in 2 or 3 : Whatever you do needs to be witnessed. Matthew 10:16 “behold I send you forth as sheep in the midst of wolves; be ye therefore wise as serpents, and harmless as doves”. Guys speak to guys, girls to girls, Jesus sent the 70 out in pairs. Luke 10 (3 maximum though)
  - 3 Leader: Always have one lead and others stand back.
  - 4 Generally go to one person rather than two so there is no peer pressure from the friend and the one you are witnessing to can confidently listen and ask questions.
  - 5 Knock gently or ring doorbell x 2. Don’t bang on the door or ring bell constantly. Always be polite, manners - don’t force yourself on anybody.
  - 6 Motivation: There is only one motivation- Love. Share the truth in love. Love serves. Don’t argue a point. If they are not interested, bless them and leave.

**(F) ANSWERING DIFFICULT QUESTIONS:**

- 1 Don’t take negative or confronting answers personally.
- 2 Always respect the other person.
- 3 If possible find a point of agreement.
- 4 Don’t get sidetracked on to issues.
  - distracting questions
  - genuine concerns
  - other religious doctrines

- 5 Stay on Calvary Road  
- Matthew 9:1-8 "Thy sins be forgiven thee"
- 6 Always be friendly
- 7 Always leave with a blessing

Possible comments:

- 1 I don't believe in the Bible
- 2 I don't believe in this Jesus stuff
- 3 I don't believe in God
- 4 I don't believe in heaven/hell

Answer

"I understand - nor did I but one day someone took the time to show me:

- 1 What the Bible really says
  - 2 Who Jesus really is
  - 3 What God really says
  - 4 What the bible says about heaven/hell
- And it completely changed my life."

"Could I just take a minute to share some of these things with you?"

**( G ) ROLE PLAY ROMANS ROAD**

"Study to show yourself approved, a workman that needs not to be ashamed, rightly dividing the word of truth." 2 Timothy 2:15

ROMANS ROAD - A series of scriptures out of the book of Romans that presents the gospel.

"Would you like me to share with you what the bible says about how you can know you are going to heaven when we die."

God says we can know if we are going to go to heaven when we die. Absolute Assurance. 1 John 5:11-13

Read together so they can see it for themselves.

**Romans 3:23**

*“For all have sinned and come short of the glory of God.”*

“That’s everybody, you and me - the whole world has come short. Everyone is doing their own thing and so was I. Sin is essentially ignoring God. God says to love him with all our heart but man has turned his back and fallen short of this commandment.”

**Romans 6:23**

*“For the wages of sin is death, but the gift of God is eternal life through Christ Jesus our Lord.”*

“The penalty for ignoring God and going our own way, is death. Spiritual death now, and eternal separation from God later. God has made a way for all of us to get into Heaven and that is through His Son, Jesus. Jesus is the door for eternal life, there is no other way.”

**Romans 5:8**

*“God commanded his love toward us in though while we were yet sinners, Christ died for us.”*

“God sent his son Jesus who died in our place, for our sin. Jesus paid the penalty of death for us so we could go free and receive eternal life.”

**Romans 10:9**

*“If we confess with our mouth the Lord Jesus and believe in our heart that God has raised him from the dead we shall be saved.”*

“Saved from what? God’s Judgement. But if we confess with our mouth the Lord Jesus, and believe He died for our sin and rose again from the dead, then we can also rise from the dead and receive the gift of God, which is forgiveness of sin and eternal life.”

“Jesus rose from the dead and we can too if we will believe in Him. His resurrection can become our resurrection.”

( H ) **SINNERS PRAYER:** Leading people to the Lord

- 1 Ask “can we pray?” - “Would you like to pray?”
- 2 Tell them what we are going to pray:
  - we are going to confess that we are sinners
  - confess that the wages of sin is death and I should die for my sins
  - but I recognise that Jesus died in my place
  - I ask you therefore to forgive my sins and come into my life. I give my life to you.
  - Thank you for forgiving me, thank you for coming into my life. Amen.
- 3 Now lead them in prayer

- 4 Take a moment – ask “was that a good thing to do?”
- 5 Decision Card - Ask if they would mind filling it in - a record for them and a contact for you. Be sensitive !!
- 6 When it is possible, follow up the new believer. A phone call, encourage them to attend a Bible believing church. Maybe you could take them.
- 7 Follow up scripture:  
Acts 2:42 “..they continued steadfastly in the *apostles doctrine* and *fellowship*, in the *breaking of bread* and in *prayers*.”

Apostles Doctrine:

- Bible reading – begin in book of John
- Growing in Grace studies. New Believers studies.

Fellowship:

- With other Christians

Breaking of Bread:

- Communion Service Sunday AM,
- Spiritual warrant of fitness 1 Corinthians 11:28

Prayer:

- Talking to God,  
Suggest: commit day to the Lord, thank Him for it, share problems, ask for help

**Please faithfully follow up all new Christians**

**( I ) CHURCH PLANTING PRINCIPALS ( taken from CPM observations )**

1. Growth is rapid
2. multiplication growth ( 1 becomes 2 becomes 4 becomes 8 etc ) The new converts house becomes a new church Their family and friends become the new congregation
3. church members lead ( not missionaries or outsiders ) Growth is from within
4. momentum is maintained from within the people
5. outsiders can support but not lead

10 characteristics of rapid growth churches : Prayer

- Abundant gospel sowing
- Intentional church planting
- Bible authority
- Local believers
- Releasing Lay people
- House churches 10-30 people

Churches plant churches  
Rapid growth  
Worship/evangelism/discipleship

( J ) **FAITHFUL MEN** ( an exhortation to disciples )

- 5 truths : Base life on Jesus and the Word of God
  - Live as a sacrifice of Worship
  - Live in fellowship
  - Go into the world declaring Jesus
  - Live and suffer for Jesus
- 6 Orders: Be faithful ask God were he is going and go to Him
  - Trust God to provide
  - Seek out the House of peace Hungry hearts
  - Ask God for power to minister to these people
  - Baptise them into Jesus
  - Send them out
- 7 principals: Church is people gathering in Christ
  - Family and Friends are the first church
  - Every church has a leader
  - Natural to grow extended family
  - Prepares to take the message from family to family
  - Always believe
  - Nothing can stop the church

( K ) **EXPANSION OF ROMANS ROAD**

**Romans 3:23**

“For all have sinned and come short of the glory of God”

Exodus 20 - 10 commandments

Matthew 22:37 - Thou shalt love the Lord with all thy heart, mind, soul, strength

Romans 3:10-18 - Unrepentant

Key Element: All fallen short.

**Romans 6:23a**

“For all the wages of sin is death..”

John 3:36 - wrath of God

1 Timothy 5:6 – dead while lives

Matthew 25:41 – everlasting fire

Revelation 20:15

John 3:18

Key Element:

World condemned already, God does not send people to hell.

Penalty for sin - not God’s choice

Result of sin - our choice

**Romans 6:23b**

“But the gift of God is eternal life”

John 3:16            Love  
 Matthew 18:11       Save Lost  
 John 10:10           Bring Life  
 Matthew 4:16        Great Light  
 2 Peter 3:9

Key Element:

God’s love to save us from judgement

**Romans 5:8**

“God commended his love toward us in though while we were yet sinners, Christ died for us.”

Ephesians 2:8            By grace you are saved  
 Titus 3:5                By mercy He saved us  
 Romans 5:9              Saved by His blood  
 Hebrews 10:10

Key Element:

God is not the author of the evil in this world - He actually came to save us from it.

**Romans 10:9**

“If we will confess with our mouth the Lord Jesus and believe in our heart that God has raised him from the dead we shall be saved.”

Matthew 16:16        Thou are the Christ  
 1 Corinthians 12:3    No man calls Jesus Lord but by Holy Spirit  
 John 11:25            I am the resurrection and the life  
 1 Corinthians 15:55    Death where is thy sting?  
 Romans 10:10-13    For whoever calls upon the name of the Lord shall be saved

Key Element:

If we will believe and confess that Jesus took our place in death - we can be forgiven, saved, raised from the dead to eternal life.

**Baptism in Water**

Luke 3: 3, 7, 17, 22-23    John’s Baptism preparation for Christ  
 John 3:3-5    Jesus to Nicodemus  
 Math 28:18-19    Mark 16:16    Jesus to Disciples  
 Romans 6:1-6    Paul’s teaching on W/Baptism ( c/f Gal 2:20 and 2 Cor:5:14 “ I am crucified with Christ...”) Death Burial and Resurrection. see Rom 10:9  
 Acts 8:16 and 35-40, Acts 10:44-48, Acts 19: 1-5    Examples in Scripture

**Baptism in Holy Spirit** (with evidence of speaking in other tongues)

Mark 16:17  
 Acts 2:4  
 Acts 10:44-46  
 Acts 19:4-6  
 1 Corinthians 13:1  
 1 Corinthians 14:2, 4, 5, 14, 18

**GOD BLESS YOU ALL**

